

# INCOTERMS 2000

	EXW	FCA	FAS	FOB	CFR	CIF	CPT	CIP	DAF	DES	DEQ	DDU	DDP
INCOTERM AND SERVICES	Ex Works	Free Carrier	Free Alongside Ship	Free Onboard Vessel	Cost & Freight	Cost Insurance & Freight	Carriage Paid to	Carriage Insurance Paid to	Delivered at Frontier	Delivered Ex Ship	Delivered Ex Quay Duty Paid	Delivered Duty Unpaid	Delivered Duty Paid
	Name Place	Named Place	Named Port of Shipment	Named Port of Shipment	Named Port of Destination	Named Port of Destination	Named Port of Destination	Named Port of Destination	Named Place	Named Port of Destination	Named Port of Destination	Named Place of Destination	Named Place of Destination
Mode of Transport	All Modes	All Modes	Ocean Transport	Ocean Transport	Ocean Transport	Ocean Transport	All Modes	All Modes	All Modes	Ocean Transport	Ocean Transport	All Modes	All Modes
	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays
Export Packing	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Loading Charges	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Export Customs Formalities	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Inland Freight	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Export Clearance	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Terminal Charges	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Forwarder's Fee	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Insurance	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Buyer	Seller	Seller	Seller	Seller	Seller	Seller
Loading on Vessel	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Freight	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Arrival Charges	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Buyer	Buyer	Seller	Seller	Seller
Import Customs Clearance	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller
Duty & Taxes	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller
Delivery to Destination	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller



## IncoTerm Definitions

<b>EXW - Ex Works</b>	Title and risk pass to buyer including payment of all transportation and insurance cost from the seller's door. Used for any mode of transportation.
<b>FCA - Free Carrier</b>	Title and risk pass to buyer including transportation and insurance cost when the seller delivers goods cleared for export to the carrier. Seller is obligated to load the goods on the Buyer's collecting vehicle; it is the Buyer's obligation to receive the Seller's arriving vehicle unloaded.
<b>FAS - Free Alongside Ship</b>	Title and risk pass to buyer including payment of all transportation and insurance cost once delivered alongside ship by the seller. Used for sea or inland waterway transportation. The export clearance obligation rests with the seller.
<b>FOB - Free On Board</b>	Title and risk pass to buyer including payment of all transportation and insurance cost once delivered on board the ship by the seller. Used for sea or inland waterway transportation
<b>CFR - Cost and Freight</b>	Title, risk and insurance cost pass to buyer when delivered on board the ship by seller who pays the transportation cost to the destination port. Used for sea or inland waterway transportation.
<b>CIF - Cost, Insurance and Freight</b>	Title and risk pass to buyer when delivered on board the ship by seller who pays transportation and insurance cost to destination port. Used for sea or inland waterway transportation.
<b>CPT - Carriage Paid To</b>	Title, risk and insurance cost pass to buyer when delivered to carrier by seller who pays transportation cost to destination. Used for any mode of transportation. Risk or Loss or Damage is transferred from seller to buyer when the goods have been delivered to the carrier.
<b>CIP - Carriage and Insurance Paid to</b>	Title and risk pass to buyer when delivered to carrier by seller who pays transportation and insurance cost to destination. Used for any mode of transportation.
<b>DAF - Delivered at Frontier</b>	Title, risk and responsibility for import clearance pass to buyer when delivered to names border point by seller. Used for any mode of transportation.
<b>DES - Delivered Ex Ship</b>	Title, risk and responsibility for vessel discharge and import clearance pass to buyer when seller delivers goods on board the ship to destination port. Used for sea or inland waterway transportation.
<b>DEQ - Delivered Ex Quay (Duty Paid)</b>	Title and risk pass to buyer when delivered on board the ship at the destination point by the seller who delivers goods on dock at destination point cleared for import. Used for sea or inland waterway transportation. DDU - Delivered Duty Unpaid - Title, risk and responsibility of import clearance pass to buyer when seller delivers goods to named destination point. Used for any mode of transportation. Buyer is obligated for import clearance.
<b>DDU - Delivered Duty Unpaid</b>	Seller fulfills his obligation when goods have been made available at the names place in the country of importation.
<b>DDP - Delivered Duty Paid</b>	Title and risk pass to buyer when seller delivers goods to named destination point cleared for import. Used for any mode of transportation.